“It is my honor to introduce to you "Trace Group Hold" Plc – the largest Bulgarian construction group of companies. Since the establishment in 1996, we design and execute infrastructure projects worldwide of both national and international importance. Currently we participate in the implementation of highways, underground, first class roads, railways, special purpose projects, building construction, waste water treatment facilities and water projects. The group is interested in participation in projects in Europe, Asia, Middle East and Africa.

In a highly competitive business environment and dynamic economic conditions, "Trace Group Hold" Plc has proven itself as a reliable and versatile partner, managed by a team of highly skilled managers and engineers, working closely with national and international institutions. Our portfolio consists of dozens of projects duly fulfilled; we focus on increasing the safety, improving the environmental protection, proposing best solutions to the client during assigned projects implementation

We believe that our operations yield positive impact on the society by providing large number of jobs, likewise facilitating the communication of countless people and businesses, through the provision of state of the art infrastructure, constructed using cutting-edge technology and according to the highest standards.

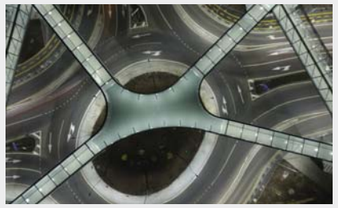
We are confident that with joint efforts we will trace the success for the sake of a better future and life.”

Prof. Nikolay Mihaylov, PhD (Econ), Dipl. Eng.
Chairman of the Supervisory Board of
"Trace Group Hold" Plc

COMPANY PROFILE

"**Trace Group Hold**" Plc is the largest Bulgarian group of companies, whose core competency lies in design, construction, reconstruction, rehabilitation and maintenance of:

- **underground construction;**
- **railways infrastructure and all associated facilities;**
- **highways and roads;**
- **bridges and tunnels;**
- **civil and military airports;**
- **urban infrastructure (public and administrative buildings, industrial and civil building construction, commercial and sport areas);**
- **large-scale trade with products and materials used in the construction field.**



Trace is the Bulgarian leader engaged in all types of infrastructure - construction, rehabilitation, maintenance, design works and all associated activities. We diversify and expand our range permanently. Our activities cover also investment, foreign trade and logistics.

Corporate quality policy

Trace is a top construction company which is an example of professionalism, promptness, quality, implementation of new technologies. Experts from all branches of the construction sector contribute for the capacity of the Group. Company's advantages are European quality, effective solutions and competitive prices.

Company is united around general values at the essence of our shared culture:

Trust
Reliability
Ambition
Common goals
Enthusiasm

Guiding principles of TRACE are:

- **Warranty to reach high levels of quality in all aspects of work;**
- **Compliance with the basic principles of engineering - safety, technology, efficiency, aesthetics and functionality;**
- **Care for society and environment;**
- **Offering benefits to customers and society;**
- **Strong team spirit.**

Trace is a member of the Bulgarian Construction Chamber, Bulgarian Branch Chamber "Roads", Confederation of the Employers and the Industry Owners in Bulgaria and Bulgarian Chamber of Commerce and Industry. Since December 2007 Trace is a public company which made a record while being listed at the Bulgarian Stock Exchange by overwriting in the initial public offering. "World Wonder" - this was how Bulgarian and foreign financial media described "Trace Group Hold" appearance at the Bulgarian Stock Exchange.

Corporate Management

Trace has succeeded constant growth dealing with its domestic subsidiaries of extensive knowledge and experience that cover the whole territory of Bulgaria. For the growth contribute also 5 foreign subsidiaries – three in Republic of Serbia, Czech Republic and Germany. Through its interrelated companies Trace manages group's production, financial and human resources potential. Our organization is employing over 2,000 highly qualified employees.

TRACE
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UNDERGROUND CONSTRUCTION

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In the sphere of modern underground construction "Trace Group Hold" Plc has achieved important contemporary experience since 2005 through company's participation in the construction of Sofia Underground with main Employer "Metropolitan" Plc following FIDIC requirements and all international engineering norms. Our underground division professionally applies different types of underground construction methods – Milanese, New Austrian and Cut & Cover Tunneling methods. So far Trace has executed more than one third from Sofia Underground (over 7 km underground railway) with 7 metro stations in the most urbanized capital areas. Total value of these projects is around 200 million €.

Trace also executed construction works related to a metro station which makes connection to "Sofia-Plovdiv" railway line through implementation of a particular railway station. Currently Trace implements two parts of Sofia Third Metro Line which include sections and five adjacent metro stations. The total volume of the projects at hand for underground construction now is approximately 100 million €.

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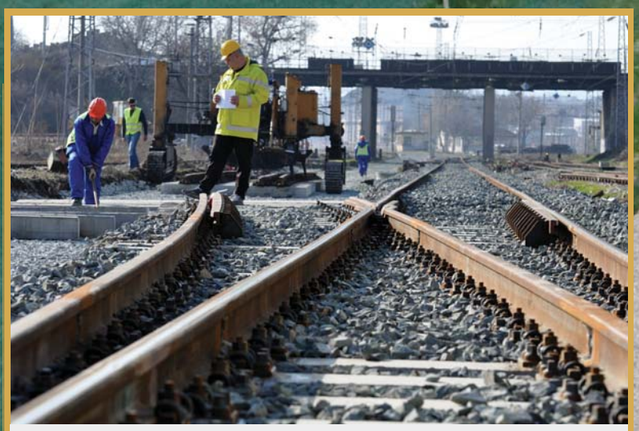
RAILWAY INFRASTRUCTURE



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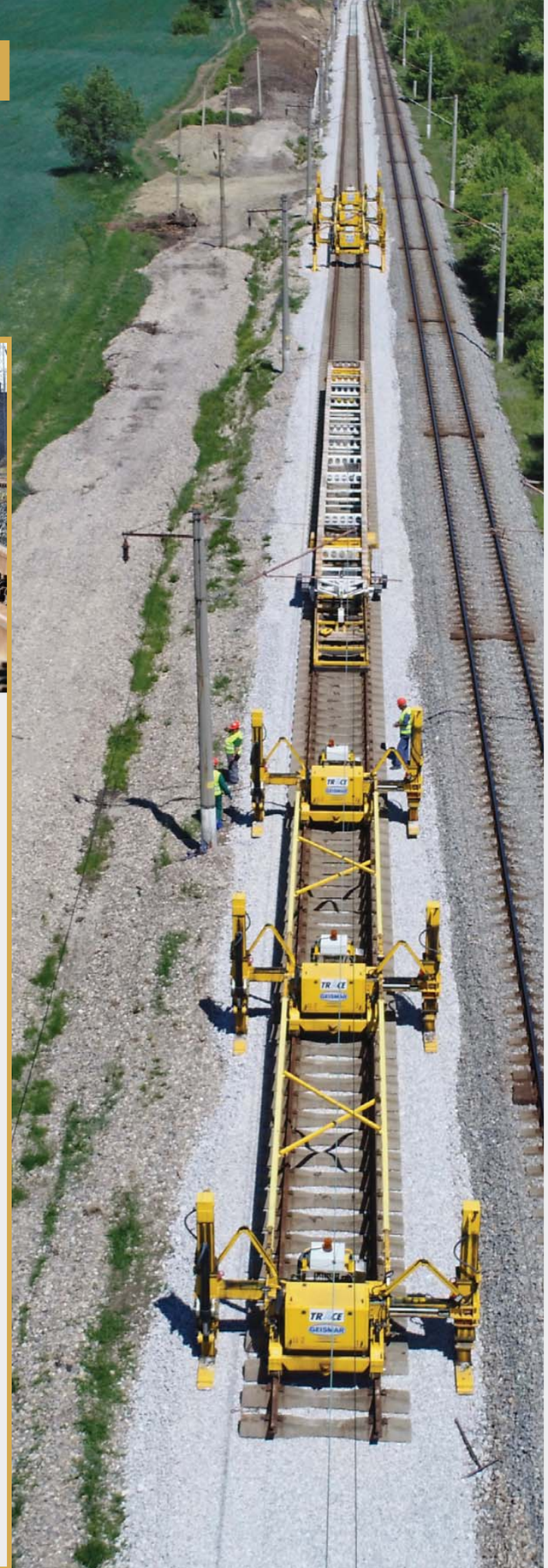
Along with the underground infrastructure construction, Trace is developing and specializing in the rehabilitation, reconstruction and new construction of the major railway infrastructure in Bulgaria. Trace has successfully completed as a part of a JV the rehabilitation of railway infrastructure of Plovdiv – Burgas Railway Line, Lots 1, 2 and 3. Project budget was over 180 million €. This project aims to improve major railway infrastructure development and to achieve integration of national transport network in the European Union's networks. Project facilitates Bulgaria to meet its commitments for development of railway infrastructure in accordance with EU standards.

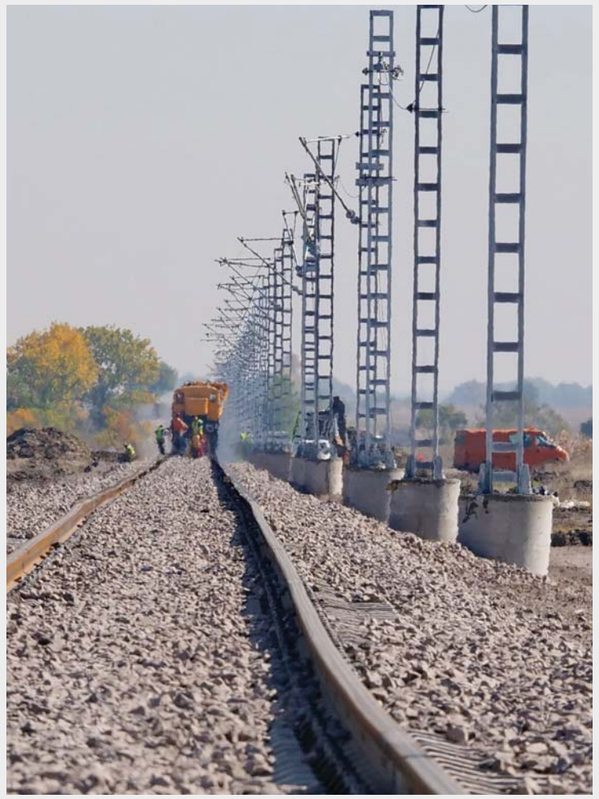
Our company is specialized in construction operations of the upper and lower superstructure of the railway track and in laying of new railroad and removal of existing one. Trace applies advanced technologies and high-performance machines for earth and rock excavation, piling landscape formation and re-cultivation of land terrains. We use with great effectiveness sophisticated and innovative trackpanel removal and laying system, tamping machines and nivelling machines.



Plovdiv intermodal terminal project in Bulgaria

In 2017 was opened the first state intermodal terminal project in Bulgaria near Plovdiv constructed by "Trace Group Hold" Plc. The intermodal terminal offers opportunities for combined road/rail cargo transport. There is a terminal area for loading and unloading site of containers from wagon to truck and back, area for storage of containers, special places for reefer containers, administrative building, customs control and customs warehouse, cargo and passenger car parks and checkpoint.

Currently Trace implements a project for the rehabilitation of another railway section on the Plovdiv – Burgas Railway line with 3 stations. The total volume of the project is over 35 million €.



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The project included reconstruction of the runway for takeoff and landing, reconstruction of the taxiways, reconstruction of airport aprons and installation of lighting system on the runway.
Trace is the only Bulgarian company which accomplished design and engineering according to the standards of NATO – all applied new technologies, design, construction and repair works corresponding to ICAO and STANAG requirements.

Military Airports - "Graf Ignatievo"Military Airport reconstruction, Plovdiv, Central Bulgaria

This is the most important special purpose construction project in Bulgaria for 2001. The reconstruction was carried out for three months only and this allowed "Cooperative Key 2001" – the biggest military training of NATO in the region of Eastern Europe, to be conducted.

Civil Airports

Essential segment of our activity is the frame contract for construction, reconstruction and maintenance works of Sofia Civil Airport, Bulgaria. Trace demonstrates rich experience in full compliance with FIDIC and international engineering criteria.

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Trace is the Bulgarian leader in the construction, reconstruction and rehabilitation of highways and road infrastructure. The group has implemented high-priority infrastructure projects in Bulgaria of national and European significance with hundreds of kilometers duly fulfilled over the last years.

One of our important achievements in this sphere is Trakia Highway which connects Sofia with Black sea port Burgas, LOTS 1 and 2 in Southern Bulgaria, with over 70 km total length and value of over € 170 million. Trakia Highway is a part of the Pan-European Transport Corridor 8 and one of the main and longest important highways in Bulgaria. Another large project inaugurated in 2013 was connection between Hemus Highway and Sofia Ring Roads.

In 2013 Trace signed its first contract for Construction of Highway E75, Grdelica - Caricina Dolina Section, LOT 2, which is one of the most difficult and hardest sections located on Pan – European Corridor X. The project has a total length of 4,650 m and is extremely complicated because of the rugged mountainous terrain in the valley of South Morava river, and parallel to the highway, there is an electrified one-way railway line and two-lane main road E75. Pirot (East) – Dimitrovgrad project for Construction of Highway E80, Pirot (East) – Dimitovgrad, remaining works, including a road bypass construction adjacent to Serbian – Bulgarian border is already completed.

ROADS

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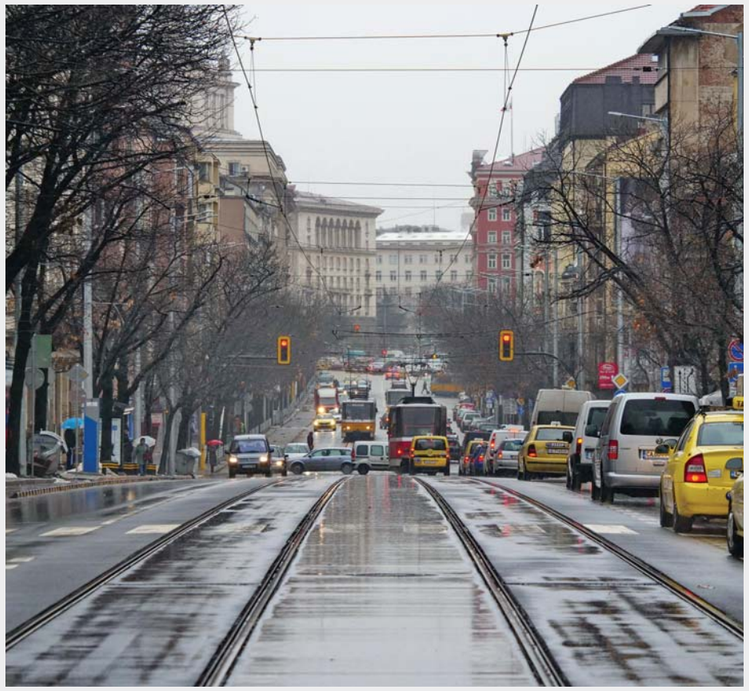
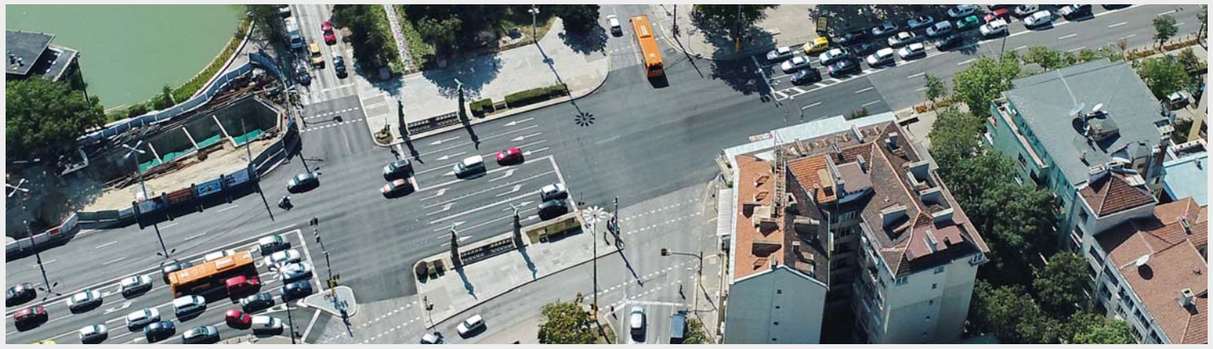
Trace builds dozens of major cities bypasses and other sections within national road network and executes maintenance works and rehabilitation of urban street networks. The group specializes as well in road marking, strengthening of landslides, etc.

Trace specific expertise is involved in road reconstruction in extremely difficult natural areas as Iskar River Gorge with 8.5 km length.

Apart from numerous contracts for rehabilitation and upgrade of different sections of roads with national and international importance the daughter companies in the group have contracts for 3 to 5 years for ongoing maintenance of more than 3000 kilometers of national road networks on the territories of Bulgaria and Serbia which include all the activities connected with the current maintenance but also more sophisticated rehabilitations.





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BUILDING CONSTRUCTION EXPERTISE

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Trace possesses solid experience in buildings construction, reconstruction and renewal process of the national and international cultural heritage, historical museums, libraries, etc. Our company implements important administrative, industrial, residential buildings, trade and entertainment centers. Trace is able to accomplish the whole construction process including maintenance during the time and after the term of the guarantee. The group has resources to organize and manage the design process and is able to provide consultation services to its customers.

In the recent years we increased our experience in the construction and modernization of kindergartens, playgrounds and sports facilities in some of the important district centers in Bulgaria. We also successfully participate in the program for increasing the energy effectiveness of residential and administrative buildings financed by the Operative program of EU.

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URBAN INFRASTRUCTURE

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The experience that we have from the Underground projects for construction in difficult intercity environment help us execute also important projects in the area of urban infrastructure. Some of the completed projects include "Trapezitsa" roundabout in Burgas, Experimental building and a visitor center with a pedestrian overpass, part of “Science and Technology Park” Project, Sofia and others.

Maintenance and construction in the cities also include a lot of urban recreational areas which include children playgrounds, skateboard and other parks, etc. The main goal with our partners – the Municipalities, is to make the cities and towns friendlier towards the people and their opportunities for recreation and amusement.

“TRACE FOR PEOPLE” FOUNDATION

“Trace for People” Foundation was established in 2014 by a decision of the Board of Directors of “Trace Group Hold” Plc. The aim is to bring together the companies in the group and combine their efforts in the field of corporate social responsibility. The Foundation is a publicly beneficial organization and its main goals are:

- **development and validation of the human civilization values through support and exchange in the fields of culture, art, science, education and sport;**
- **supporting culture, education, professional training and creative development of talented children and capable young people;**
- **carrying out charitable activities;**
- **supporting the preservation and promotion of the Bulgarian nation cultural and historical heritage.**

Social responsibility and charity

Trace is empathizing with the expectations of the society, its employees, partners and customers. As a company committed to society, Trace has extensive project experience in the field of corporate social responsibility. In order to exist in an integral social relationship, the society where we live in needs the support of business and vice versa.

The group sustains development of the public and children’s sports as a whole. Group’s policy is towards stressing on the important role of sports in the social consciousness not only as healthy activity but as well as providing social development of every individual.
Trace is a huge literature donator to the culture institutes in 20 Bulgarian cities. Thus the group continues its traditions in promoting initiatives for preservation of Bulgarian spiritual and material culture. Another similar campaign is our participation as a grantor in “The Eternal Buildings” initiative of the Bulgarian Construction Chamber, which aimed at general reconstruction of historical heritage buildings.

Trace supports mutual cross-border history, having bestowed a monument of Vasil Levski to the municipality of Dimitrovgrad in Serbia

Personal & team motivation

Trace management is convinced that success of the group passes through the personal success of each of our employees and managers. We are building our future around constantly renewed expertise and common prospect.

Contemporary requirements in our business are high quality of the construction works and execution of the contracts on time at optimal cost for the investor. These requirements, along with the high social interest towards the expenditures of public funds for infrastructural projects, assume the implementation of appropriate policy in terms of selection, training, and development of the necessary employees and managers. All this makes Trace a reliable and recognized strategic world, European and Balkan partner

Training, development and educational cooperation

Student and internship programs

Trace provides internship programs for attracting young professionals and specialists to key management positions, which is on the top of company’s agenda by giving opportunity for development and achieving high grades in career growth. Our group is a preferred partner of the University of Architecture, Civil Engineering and Geodesy in Sofia and other professional schools in the country. Trace believes in knowledge – based success and applies R&D approach into business knowhow exchange.

Фондация TRACE за хората

Working with young people and establishing professional relationships to one another is essential for the group development and success. Trace has an established policy of providing practice in real working conditions.

Trace management monitors all young specialists’ progress and development and allows them to hold leading management positions in major infrastructure projects executed by the company.

SERTIFICATES

AWARDS